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# **SUV**s

2004 Mercedes-Benz M CLASS-V6/V8-4WD Utility 4D ML500 PRICING

	<u>Rough</u> <u>Trade-In</u>	<u>Average</u> <u>Trade-In</u>	<u>Clean</u> <u>Trade-I n</u>	<mark>Clean</mark> Retail
Base Price				
	\$10,975	\$12,825	\$14,375	\$17,175
Mileage				
70,000 miles	N/A	N/A	N/A	N/A
Options				
Luggage Rack	\$50	\$50	\$50	\$75
Bose Premium Stereo	\$325	\$325	\$325	\$375
Towing/Camper Pkg	\$125	\$125	\$125	\$150
Navigation System	\$ O	\$ O	\$ O	\$ O
Sport Appearance Pkg	\$900	\$900	\$900	\$1,000
TOTAL PRICE	\$12,375	\$14,225	\$15,775	<mark>\$18,775*</mark>

### Rough Trade-In

Significant mechanical defects requiring repairs in order to restore reasonable running condition; Paint, body and wheel surfaces have considerable damage to their finish, which may include dull or faded (oxidized) paint, small to medium size dents, frame damage, rust, or obvious signs of previous repairs; Interior reflects above average wear, with inoperable equipment, damaged or missing trim, and heavily soiled /permanent imperfections on the headliner, carpet, and upholstery; May have a branded title and untrue mileage; Vehicle will need substantial reconditioning and repair to be made ready for resale; Some existing issues may be difficult to restore.

### Average Trade-In

Mechanically sound but may require some repairs/servicing to pass all necessary inspections; Paint, body and wheel surfaces have moderate imperfections and an average finish and shine which can be improved with restorative repair; Interior reflects some soiling and wear in relation to vehicle age, with all equipment operable or requiring minimal effort to make operable; Clean title history; Vehicle will need a fair degree of reconditioning to be made ready for resale.

# Clean Trade-In

No mechanical defects and passes all necessary inspections with ease; Paint, body and wheels have minor surface scratching with a high gloss finish and shine; Interior reflects minimal soiling and wear, with all equipment in complete working order; Vehicle has a clean title history; Vehicle will need minimal reconditioning to be made ready for resale.

### **Clean Retail**

No mechanical defects and passes all necessary inspections with ease; Paint, body and wheels have minor surface scratching with a high gloss finish and shine; Interior reflects minimal soiling and wear, with all equipment in complete working order; Vehicle has a clean title history; Vehicle will need minimal reconditioning to be made ready for resale.